

# ACO REACH UPDATES

6/28/2023 – 12:30pm

6/29/2023 – 7:30am



**NPO-CIN**

# ACO Realizing Equity, Access and Community Health (REACH)

## CMMI/CMS Purpose and goals of ACO REACH:

The Model seeks to reduce Medicare FFS expenditures while improving the quality of care and health outcomes for Medicare FFS Beneficiaries through financial incentives, emphasis on beneficiary choice, strong monitoring to ensure that Beneficiaries maintain access to care, and an emphasis on care delivery for Beneficiaries with complex, chronic, and serious illness.

## NPO-CIN:

- 2021 – PY1 – No Capitation
- 2022 – PY2 – Capitated Payment
- 2023 – PY3 – Capitated Payment
- 2024 – PY4 – Capitated Payment, New Methodology



**NPO-CIN**

# Healthcare dollars and overall spend

- CMS Fee for Service Payment
- The Enhanced Payment
- NPO-CIN Capitated Payment



**NPO-CIN**



# NPO-CIN Risk Scores Hierarchical Condition Categories (HCC)

## NPO-CIN Average Risk Scores

2021	0.92
2022	1.03
2023*	1.03

1 = average risk. >1 higher risk

\*4 months



## 2024 ACO REACH PMPM

2022 Per Physician and Provider

- Average HCC Range: 0.52 – 1.81
- Average NPO-CIN HCC: 1.08

Using the following PMPM rates based on Hierarchical Condition Category (HCC) ranges would more closely align the PMPM and FFS while still paying forward to practices in the early months of the year.

HCC Range	PMPM
0.50 - 0.99	\$27.00
1.00 - 1.39	\$30.00
1.40 - >	\$42.00



CMS Direct Contracting Entity

Primary Practice Search  
[REDACTED]

Assigned NPI Search  
[REDACTED]

Months  
12

1. Number of Attributed Patients : includes patients that opted out of data sharing

NPO-CIN	7,460	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
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2. Average Risk : =1 average risk. >1 higher risk

NPO-CIN	2022	1.03	2022	[REDACTED]	2022	[REDACTED]
	2021 Year End	0.92	2021 Year End	[REDACTED]	2021 Year End	[REDACTED]

3. Spend Per Member Per Month : TARGET Decrease 5% from 2021 to 2022

NPO-CIN	2022 PMPM	\$812	[REDACTED]	2022 PMPM	[REDACTED]	2022 PMPM	[REDACTED]
NPO-CIN	2022 Target <	\$683	[REDACTED]	2022 Target <	[REDACTED]	2022 Target <	[REDACTED]
	2021 PMPM Total Cost of Care	\$719	[REDACTED]	2021 PMPM Total Cost of Care	[REDACTED]	2021 PMPM Total Cost of Care	[REDACTED]

4. Patients Opted Out of Data Sharing : TARGET Less Than 5% of Attributed Patients

NPO-CIN	Patients	197	[REDACTED]	Patients	[REDACTED]	Patients	[REDACTED]
	% Attributed Pts	2.6%	[REDACTED]	% Attributed Pts	[REDACTED]	% Attributed Pts	[REDACTED]

5. Annual Wellness Visits - Last 12 Months Completion : TARGET 75% of Attributed Patients

NPO-CIN	Pts W/Completed Visit	5,792	[REDACTED]	Pts W/Completed Visit	[REDACTED]	Pts W/Completed Visit	[REDACTED]
	% of Attributed Pts	74.7%	[REDACTED]	% of Attributed Pts	[REDACTED]	% of Attributed Pts	[REDACTED]

**6. ED Visits : TARGET Decrease 5% from 2021 to 2022**

2022 Claims YTD:	NPO-CIN	ED visits / 1,000 Pts	394	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]
		ED visits	2,976	[REDACTED]	ED visits	[REDACTED]	[REDACTED]	ED visits	[REDACTED]
2022 Projected:	NPO-CIN	ED visits / 1,000 Pts	394	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]
	TARGET	ED visits / 1,000 Pts	319	TARGET	ED visits / 1,000 Pts	[REDACTED]	TARGET	ED visits / 1,000 Pts	[REDACTED]
2021 Claims:	NPO-CIN	ED visits / 1,000 Pts	336	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]	[REDACTED]	ED visits / 1,000 Pts	[REDACTED]
		ED visits	2,514	[REDACTED]	ED visits	[REDACTED]	[REDACTED]	ED visits	[REDACTED]

**7. Hospital Discharge Rate : TARGET Decrease 5% from 2021 to 2022**

2022 Claims YTD:	NPO-CIN	Hosp Disch / 1,000 Pts	182	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]
		Hosp Disch	1,376	[REDACTED]	Hosp Disch	[REDACTED]	[REDACTED]	Hosp Disch	[REDACTED]
2022 Projected:	NPO-CIN	Hosp Disch / 1,000 Pts	182	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]
	TARGET	Hosp Disch / 1,000 Pts <	144	TARGET	Hosp Disch / 1,000 Pts <	[REDACTED]	TARGET	Hosp Disch / 1,000 Pts <	[REDACTED]
2021 Claims :	NPO-CIN	Hosp Disch / 1,000 Pts	152	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]	[REDACTED]	Hosp Disch / 1,000 Pts	[REDACTED]
		Hosp Disch	1,132	[REDACTED]	Hosp Disch	[REDACTED]	[REDACTED]	Hosp Disch	[REDACTED]

**8. Hospital Readmission Rate - 30 Day all causes : TARGET Decrease 5% from 2021 to 2022**

2022 Claims YTD:	NPO-CIN	Readmit/1,000 Pts	23	[REDACTED]	Readmit/1,000 Pts	[REDACTED]	[REDACTED]	Readmit/1,000 Pts	[REDACTED]
		30-Day All-Cause Readmit	172	[REDACTED]	30-Day All-Cause Readmit	[REDACTED]	[REDACTED]	30-Day All-Cause Readmit	[REDACTED]
2022 Projected:	NPO-CIN	Readmit /1,000 Pts	23	[REDACTED]	Readmit /1,000 Pts	[REDACTED]	[REDACTED]	Readmit /1,000 Pts	[REDACTED]
	TARGET	Readmit / 1,000 Patients <	15	TARGET	Readmit / 1,000 Patients <	[REDACTED]	TARGET	Readmit / 1,000 Patients <	[REDACTED]
2021 Claims:	NPO-CIN	ReAdmits / 1,000 Pts <	16	[REDACTED]	ReAdmits / 1,000 Pts <	[REDACTED]	[REDACTED]	ReAdmits / 1,000 Pts <	[REDACTED]
		30-Day All-Cause Readmit	116	[REDACTED]	30-Day All-Cause Readmit	[REDACTED]	[REDACTED]	30-Day All-Cause Readmit	[REDACTED]

**9. Chronic Care Management (99091, 99424-99427, 99437, 99439, 99453-99454, 99457-99458, 99487, 99489-99491): TARGET 4% of Attributed Patients**

2022 Claims: 1/3/2022 - 12/31/2022

NPO-CIN	Patients	260	[REDACTED]	Patients	3	[REDACTED]
	Claims	875	[REDACTED]	Claims	4	[REDACTED]
NPO-CIN	% of Attributed Pts	3.4%	[REDACTED]	% of Attributed Pts	0.5%	[REDACTED]

**10. Advance Care Discussions Codes Billed (99497 & 99498): TARGET 10% of Attributed Patients**

2022 Claims 1/3/2022 - 12/30/2022

NPO-CIN	Patients	924	[REDACTED]	Patients	[REDACTED]	Patients	[REDACTED]
	Claims	963	[REDACTED]	Claims	[REDACTED]	Claims	[REDACTED]
NPO-CIN	% Attributed Pts	10.2%	[REDACTED]	% of Attributed Pts	[REDACTED]	% of Attributed Pts	[REDACTED]

**11. ACP Videos Viewed**

NPO-CIN	Views	560	[REDACTED]	Views	[REDACTED]
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**12. Process Measures**

NPO-CIN		[REDACTED]	
Avg. Total Process Measures	Avg. Percent Process Measures	Total Process Measures	Percent Process Measures
3	75%	[REDACTED]	[REDACTED]
Expanded Hours (Outside of M-F 8-5)		Expanded Hours (Outside of M-F 8-5)	
No	10	[REDACTED]	[REDACTED]
Yes	9	[REDACTED]	[REDACTED]
Conduct Office Visits Via Telehealth		Conduct Office Visits Via Telehealth	
Yes	19	[REDACTED]	[REDACTED]
Utilization of Patient Portal for Communication		Utilization of Patient Portal for Communication	
Yes	19	[REDACTED]	[REDACTED]
Phones Answered by Office Staff During Lunch		Phones Answered by Office Staff During Lunch	
No	9	[REDACTED]	[REDACTED]
Yes	10	[REDACTED]	[REDACTED]







## NPO-CIN 2022 Spend

NPO-CIN attributed patients for 2022:  
7,460

NPO-CIN overall spend for 2022:  
\$76,526,209

Claims Incurred 01/01/2022 – 12/31/2022 | Runout thru 03/31/2023

# What is in your control?

- Documentation to reflect your patients conditions.
- Persistency – capture the patients history at AWW
- Continued improvement in the work processes on the scorecard.
- Utilize services your physicians helped start – keep the spend down
  - Novello Imaging – Global billing
  - LabCorp
  - Novello Specialty Clinic – no facility fee



**NPO-CIN**

# QUESTIONS?

